

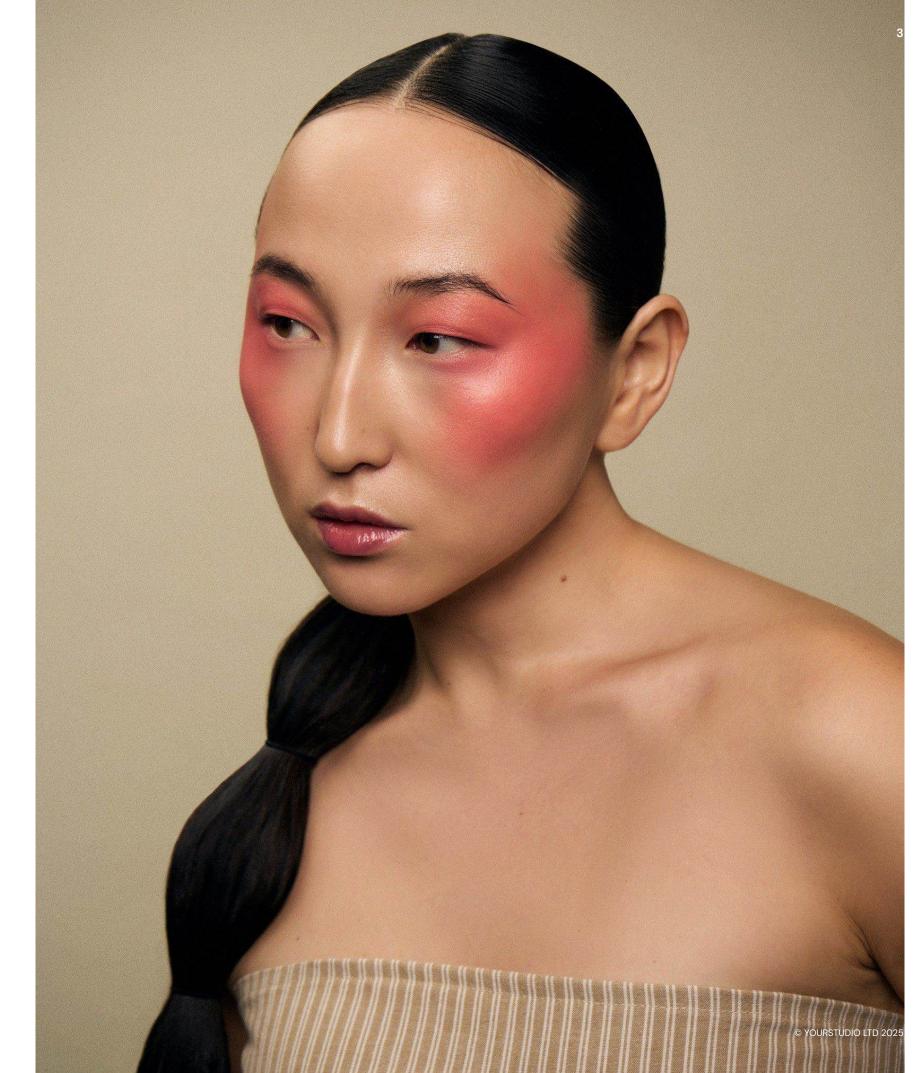
## The evolution of K-Beauty retail

K-Beauty's APAC Dominance: Riding the Korean Wave

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K-Beauty's rapid rise in APAC saw it capture 27% of the premium skincare market in 2024, up from 19% in 2020—mirroring the global surge of Korean culture led by BTS, BLACKPINK, K Pop Demon Hunters, *Parasite*, and *Squid Game*.

B The Agency, 2024



The Evolution of K-Beauty Retail

## Growth is driven by innovation and the rising influence of Korean culture

Market projections show sustained expansion across skincare, cosmetics, and wellness-focused beauty.



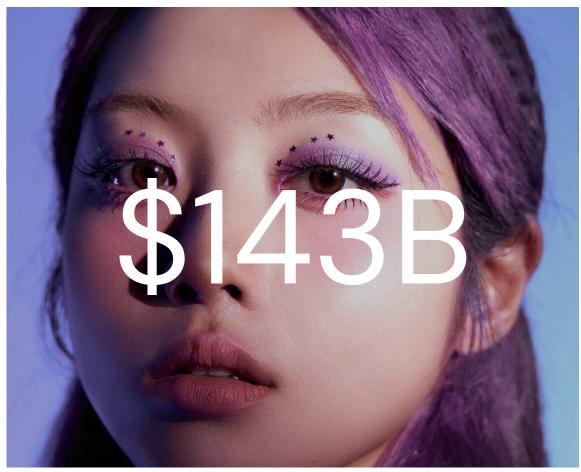


The Business Research Company, 2025



In 2024 & 2025, Sephora doubled its K-beauty portfolio with 6 launches.

Business of Fashion, 2025



Korean cultural product consumption globally will double to \$143 billion by 2030.

Kantar, 2025

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The Evolution of K-Beauty Retail

## Why the world is falling in love with K-Beauty...

#### Innovation



"When we think about what's driving skin-care innovation—from product launches to social media trends—the most impressive of all traces back to Korea."

Vogue, 2025

#### Affordability



"Korean consumers prioritise value for money, often seeking affordable, high-quality products that deliver effective results."

The Second Wave of K-Beauty, Landing, 2024

#### Effectiveness



"[K-Beauty] blur the lines between clinical treatments and at-home skincare"

Charlotte Cho, Co-founder of Soko Glam and Then I Met You, 2025



#### Millennial & Gen Z women dominate K-beauty's consumer base and seek...



Dermatologist approved skincare



Multi-functional products



Ingredient transparency



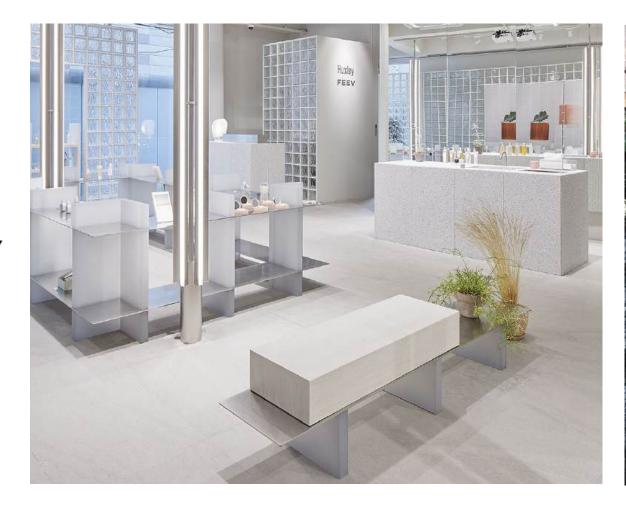
Aesthetic appeal

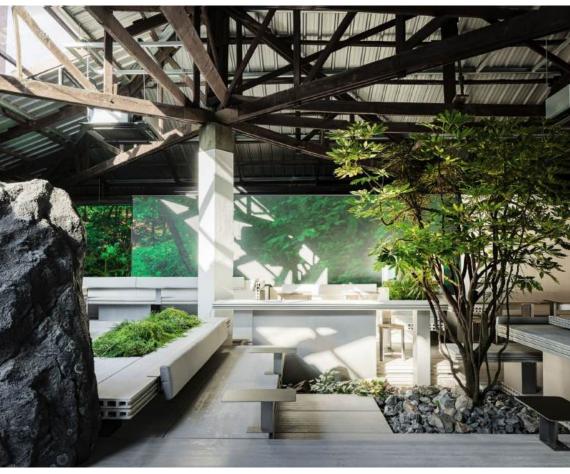


Affordable & high quality



### Key Design Themes



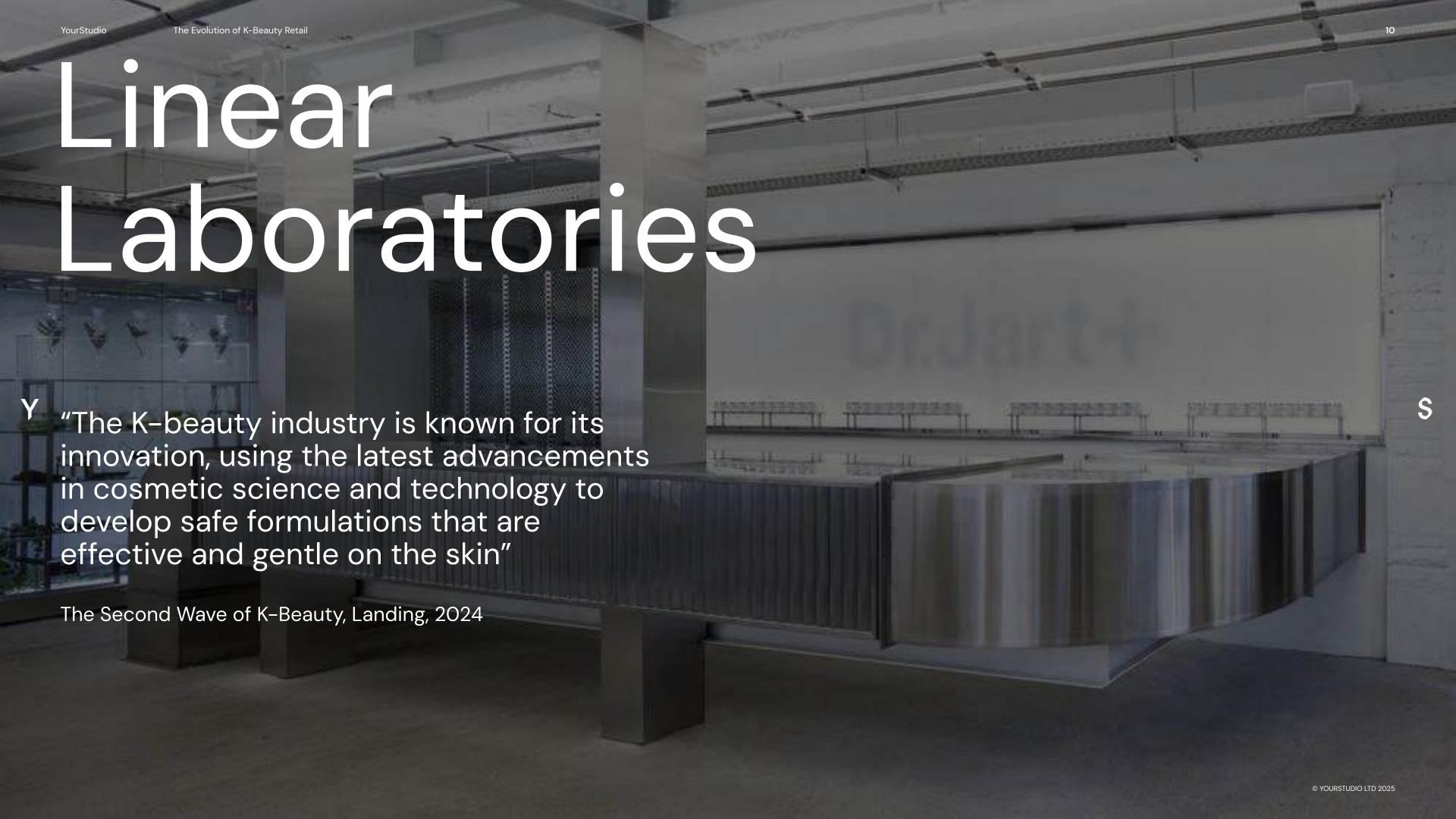




Linear Laboratories

Wellness Wisdom

Sensory Playfulness



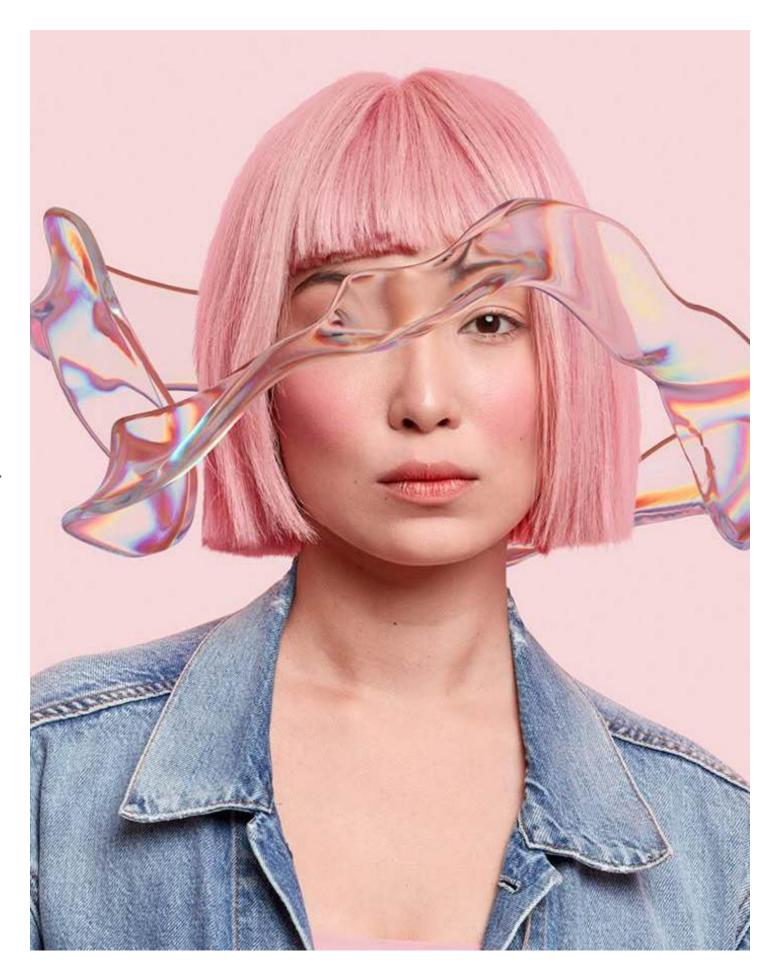
# Huxley & Feev signature showroom Seoul





The showroom adopts a clinical aesthetic, featuring sleek stainless steel fixtures, sterile white surfaces, and minimalist shelving reminiscent of a scientific workspace. The design reinforces the brands' commitment to dermatological expertise and high-performance formulations, creating an environment that feels futuristic and results-driven.





# Korean skincare Is living in 2050.

Inside K-beauty's second coming, Vogue Business, 2025

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# Laneige BESPOKE NEO Seoul

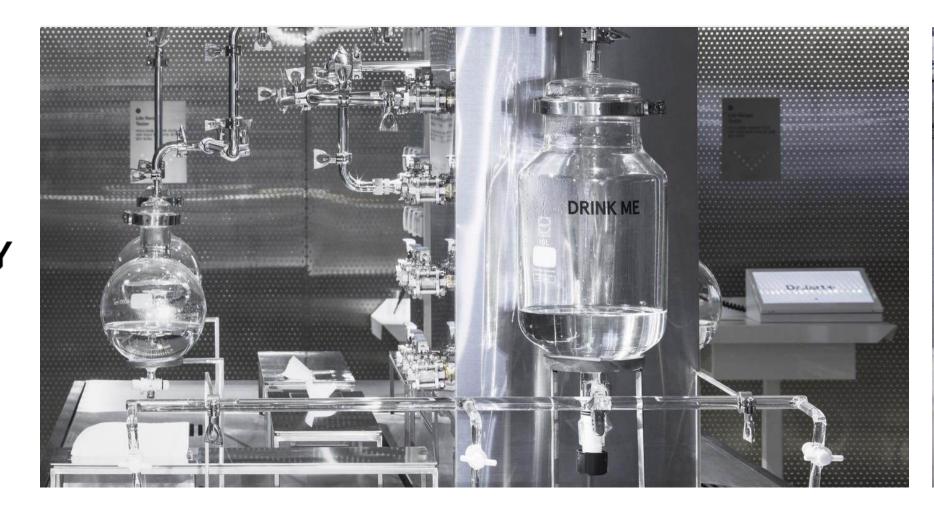




The Laneige BESPOKE NEO retail space is designed like a futuristic laboratory, featuring sleek white surfaces, precision tools, and scientific workstations that emphasise its high-tech, custom beauty approach. An Al-powered system analyses skin tone and texture to create a personalised foundation shade, blending cutting-edge technology with clinical design elements. Customization that feels both scientific and immersive.

## Dr. Jart+ Flagship Seoul

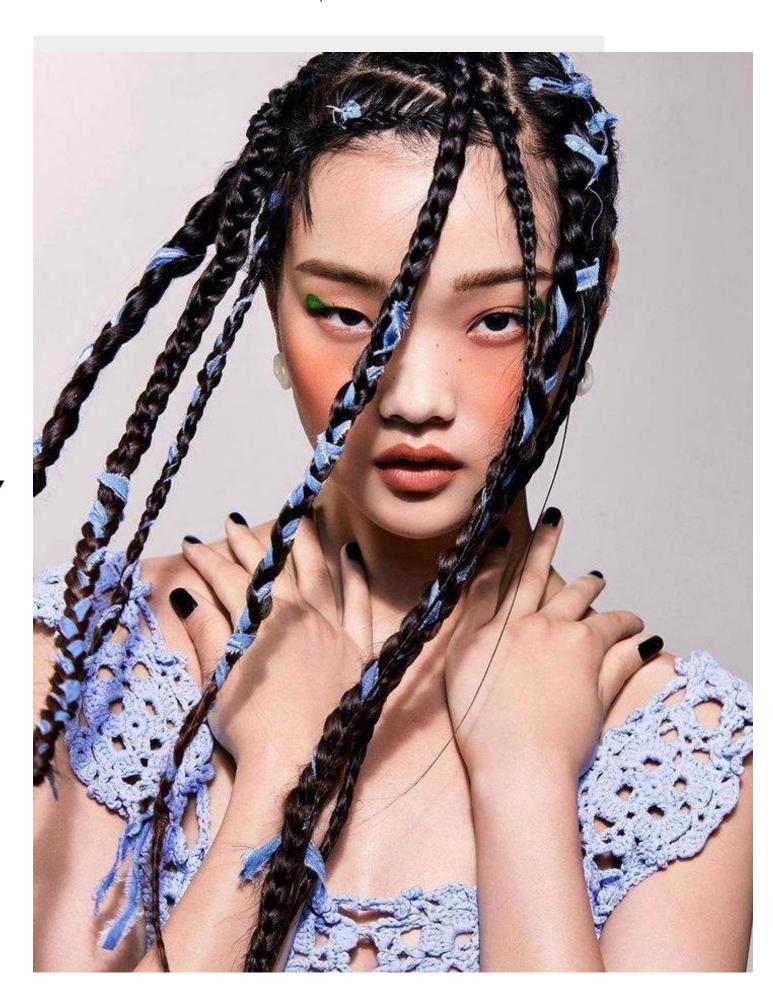
The Evolution of K-Beauty Retail





The store embodies a futuristic laboratory aesthetic, with clinical white interiors, fluid architectural forms, and scientific glassware displays emphasizing the brand's dermatological roots.

Every design element, from the sterile treatment room-like product stations to the interactive skin analysis zones, reinforces Dr. Jart+'s fusion of skincare science and artistic innovation.



# We've moved beyond a trend to being mainstream.

Giovanni Valentini, CEO of South Korean beauty conglomerate Amorepacific North America, 2025

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## Innisfree Flagship Seoul

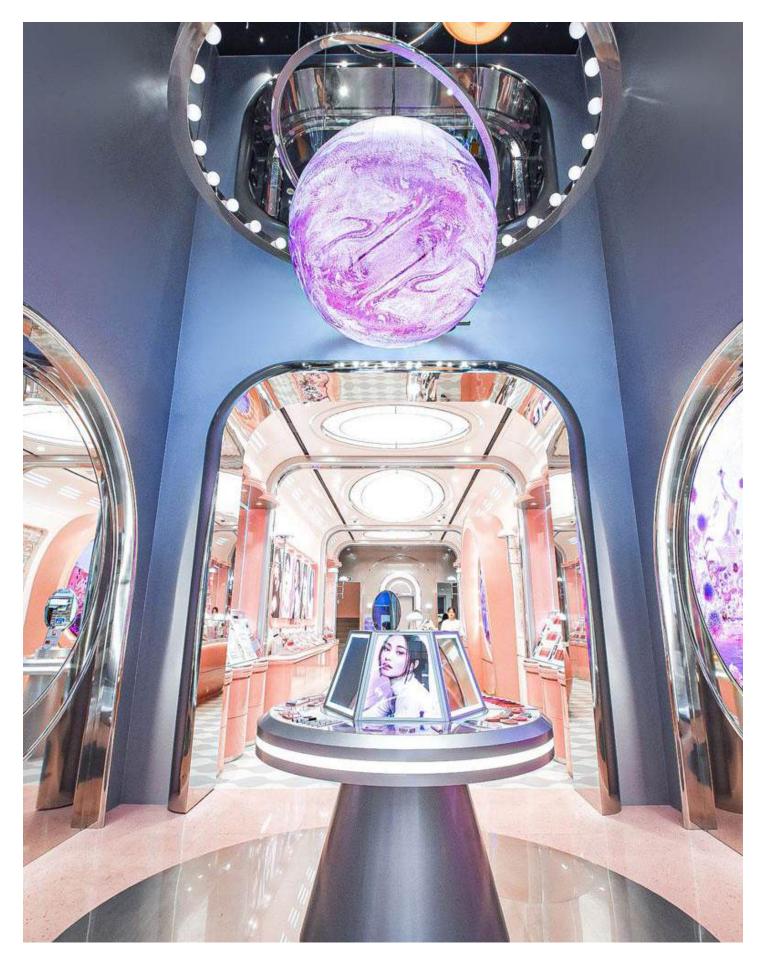




The Innisfree Seoul Flagship immerses visitors in a multi-sensory wellness experience inspired by Jeju Island's natural elements.

Through textured stone surfaces, earthy scents, soft ambient lighting, and interactive product displays, the space engages sight, touch, and smell, reinforcing Innisfree's connection to nature and the restorative power of skincare rituals.





"There's a total lack of judgment in these spaces. There's no sense of snobbery or exclusivity; instead, brands are eager to engage, often offering free samples to welcome customers into their world.

This quiet confidence in their products fosters a sense of exploration, allowing staff to focus on hosting a truly engaging experience."

Emily Ditton Design Director, YourStudio

## Sulwhasoo Bukchon Seoul





The Sulwhasoo Bukchon store embodies modern wellness, merging heritage skincare with immersive self-care rituals in a tranquil, airy space.

Inspired by traditional Korean aesthetics, the store features natural materials, natural lighting, and a serene ambiance, reinforcing Sulwhasoo's philosophy of beauty as a balance of mind, body, and skin health.

## SKIN1004 Flagship Store Seoul





SKIN1004 integrates natural elements to create a tranquil, restorative environment. The textured stone façade and interiors adorned with earthy tones, pebbles, and sand, offer an oasis amidst the bustling city.

The design philosophy reflects the brand's dedication to purity and nature, offering visitors serenity and holistic well-being through connection with the natural world.



### 3CE Myeongdong Flagship Seoul





The 3CE Myeongdong Flagship Store transforms beauty retail into an interactive, visual experience. Bold, monochromatic color zones, oversized product displays, and dynamic lighting create a makeup playground designed for exploration.

Textured surfaces, vibrant hues, and mirrored installations amplify tactility and promote visual engagement, making every corner Instagram worthy, while reinforcing 3CE's trend-driven, experimental approach to beauty.



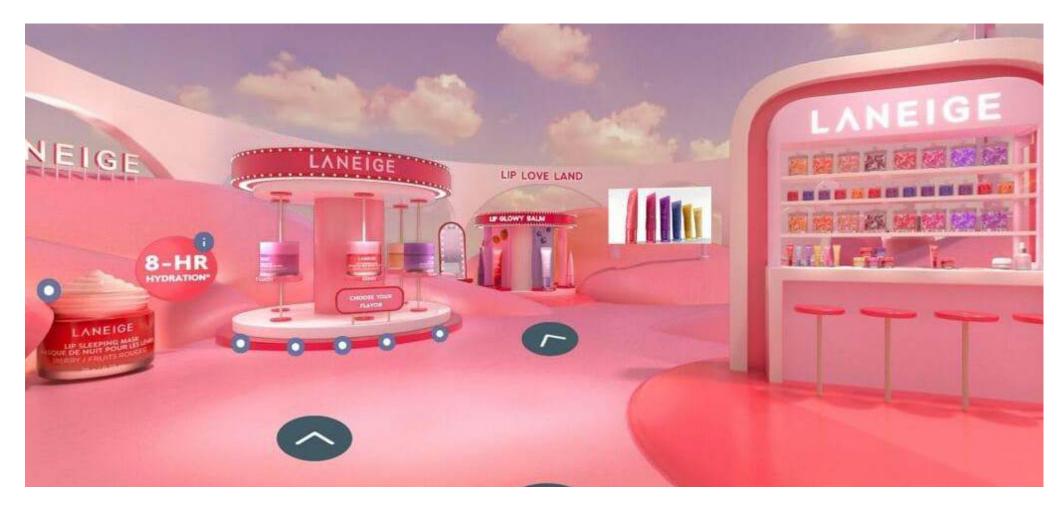


The Tamburins Seongsu Flagship masterfully applies sensory wisdom, transforming fragrance exploration into an immersive, multi-sensory experience.

Raw textures, sculptural forms, ambient lighting, soundscapes, and scent installations turn fragrance into a tactile, emotional journey rather than just a product.

The Evolution of K-Beauty Retail

# Laneige Virtual Store Online





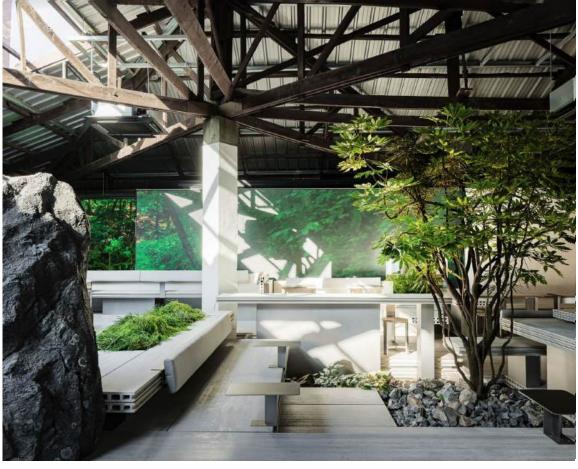
The virtual store is a playful, interactive, and futuristic beauty lab. Users can explore 3D products, get skincare insights, and receive personalized recommendations. AR try-ons and exclusive digital perks, blend e-commerce convenience with immersive retail engagement.

"68% of K-Beauty purchases are made online."

Source: GlobalData, E-commerce Beauty Insights 2023









#### Linear Laboratories

Lab-inspired aesthetics emphasize science-backed formulations and dermatological expertize.

#### Wellness Wisdom

Self-care moments combining heritage, mindfulness, and natural ingredients create spa-like moments to nourish body & soul.

#### Sensory Playfulness

Vibrant textures, engaging scents, and interactivity, transform beauty shopping into a fun, and emotionally captivating experience.

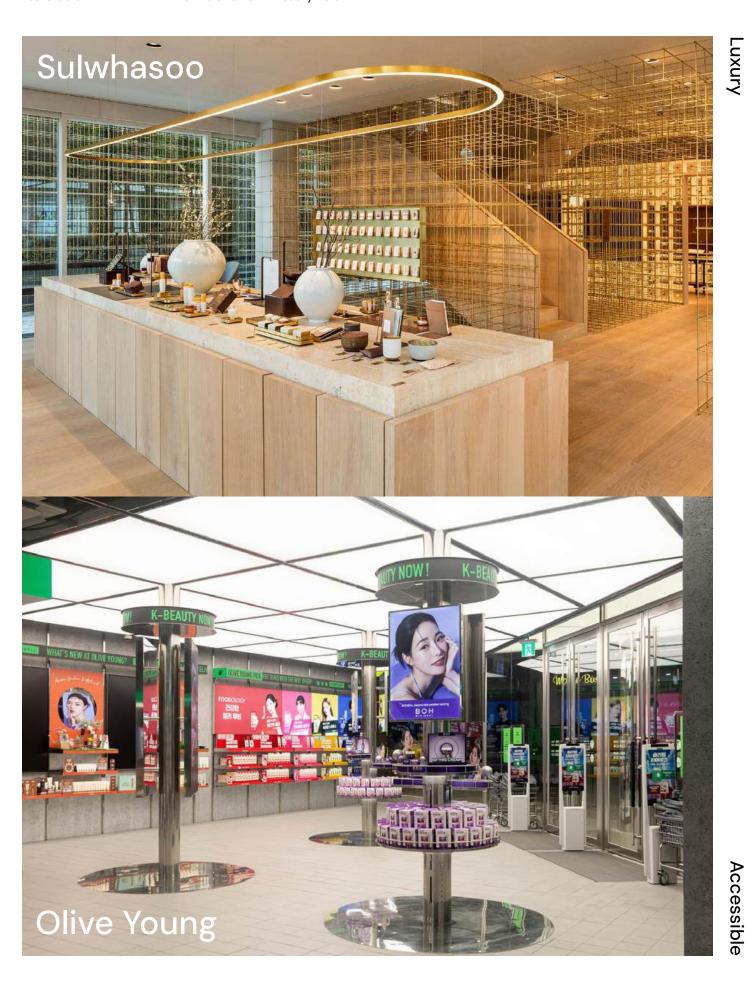


# K-Beauty is broadening its offer

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Shade inclusivity for global audiences
Skincare as makeup
Innovative product formats
Global flagships





# Something for everyone and every budget

"The diversity in shopping formats stands out. Olive Young offers an accessible, high-street-style beauty store with impressive variety. Luxury brand houses like Sulwhasoo elevate the experience —offering drinks to enrich the sensory journey. The Korean hospitality enhances the experience, making it easier to connect with the brand."

Emily Ditton
Design Director YourStudio



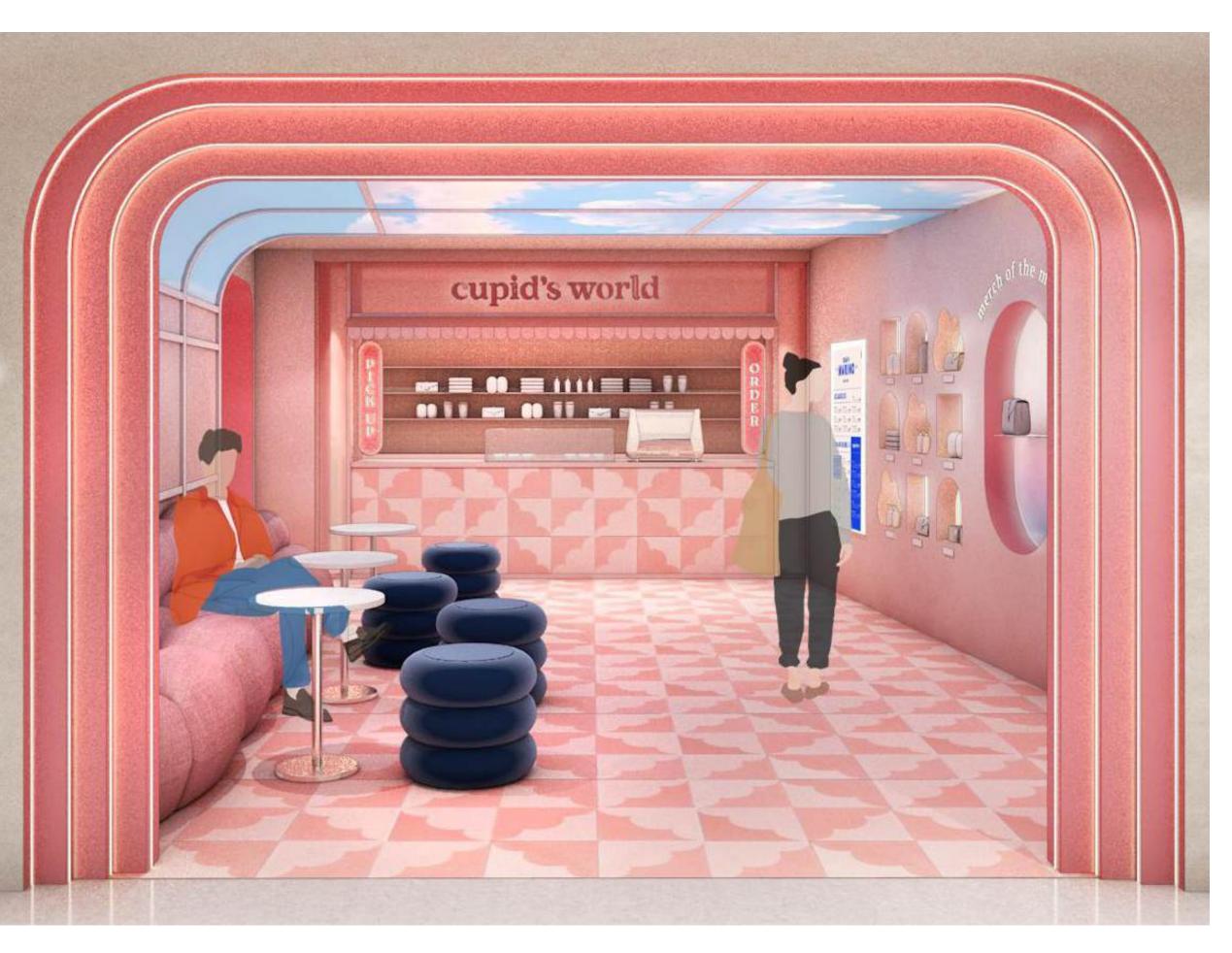
# Skin Cupid x YourStudio London





With its first clicks to bricks store curating top-tier brands, the store will bring the innovation and expertise of Korean skincare into IRL retail, offering UK consumers an engaging, hands-on experience.

YourStudio worked with Skin Cupid to design a flagship space that reflects the brand's values - care, inclusivity, and fun. Launching September 2025.



"Skin Cupid is thrilled to bring the world of Asian beauty and skincare to life through our first permanent and immersive offline experience. Our flagship store will be more than just a retail space – it's a destination for discovery, education, and community."

Melody Yuan Founder, Skin Cupid

